

Case Study

Morphisec Breach Prevention Platform



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- ✔ Review by a Real User
- ✔ Verified by PeerSpot

What is our primary use case?

Morphisec is deployed to our desktops and servers, and we're running a server for it. We're switching to their cloud server and then it will be managed through that.

When I started at my company five years ago, they did not have a lot of protection in place. I ran across Morphisec at a technology show that I was at, got to really speaking with them and understanding the technology. I felt that this would be one cheaper way to help block anything from actually running in memory or execute against anything we had running in-memory on our endpoints.

How has it helped my organization?

We're not only using Microsoft Defender we also use Sophos. Morphisec plays well with Sophos also, which was another selling feature, because we wanted to make sure we had a traditional anti-malware and antivirus platforms also.

Prior to me starting with using it, we had infections and machines that were taken down. We have not had one machine that has been taken down due to malware now in almost four and a half years. That's huge. We have 600 machines right now that we don't have routine infections because nothing can execute.

It has definitely affected our team's productivity. Morphisec has reduced the amount of time we spend investigating false positives. It doesn't allow anything false to execute against anything.



So if something does get triggered to an alert, it was definitely a problem that was resolved and isolated immediately. We have Morphisec as a base layer and we have Sophos as a secondary layer. Between those three tools or those three levels of security, nothing is getting run on those machines.

It has also reduced my team's workload. They're not rebuilding machines and reformatting and remediating problems as nearly what we were when we first started. We were dealing with a ton of infections. The company was much smaller then. We were 300 employees and we're at 600 now. I don't have anything to quantify that because we have grown so much and we don't have the problems as I did a couple of months ago before we put that in place.

Morphisec helps us to save money on our security stack. First and foremost it helps by preventing infections which prevents my technicians from having to re-image machines or remediate the problem itself. That rate right off the bat is savings. I cannot quantify that because I don't have a number compared from four and a half years ago to now.

What is most valuable?

The biggest feature is that it hides everything from your operating system that's running in-memory from anything to try to run against it. That's the most unique thing that's on the market. There's nothing else out there that's

quite like that. That's a big selling point and why we went with it. It does exactly what the design does. If you can't find it, you can't execute against it.

What needs improvement?

Automating reports needs improvement. I would like to have better reporting capabilities within it or automated reporting to be a little bit more dynamic. That's something I know they're working on. We literally are in the process. We started the process a week and a half ago of going to their latest version, so I've not seen their latest one up and running yet.

For how long have I used the solution?

I have been using Morphisec for about four and a half years. We're a couple of releases behind, but we're in the process of doing a cloud migration right now.

What do I think about the stability of the solution?

The stability is great. We don't have problems with it. We have not had a problem with it where it's gone down, not functioned or anything else in the four and a half years we've been using it.



What do I think about the scalability of the solution?

We have not encountered any issues with scalability. We've been able to put it on whatever server we wanted with however many endpoints. We've grown from 300 to 600 since we started that process and there was no hiccup with adding additional machines or anything else.

There are about 600 users using it right now. We are a construction company. So, the roles are from admin, accounting, HR, IT, project management, field staff, supervisors, and superintendents. It's installed everywhere possible that we can as far as an endpoint.

There are two people on the infrastructure team who deal with it.

We do have plans to increase usage.

How are customer service and technical support?

The support has been very nice. We've had zero issues. They're very helpful. They're easy to get ahold of any time we've had questions. Their deployment team is the same way.

Which solution did I use previously and why did I switch?

Previously Malwarebytes was in place. I would not put it in the same category as this at all.

Morphisec is a unique tool, one of the most unique ones on the market.

I had seen the demonstration. I was really impressed with what it did. My systems manager went through multiple demos, scenarios, and everything, and it really helped us out. Our rep made us 100% comfortable with the platform. So, that was really the selling part right there.

How was the initial setup?

The initial setup was pretty straightforward. I had my systems manager at the time just work with them and get it loaded up with no major issues.

The initial deployment was about two and a half to three weeks because we were going across multiple machines and servers.

Our strategy was to protect our endpoints right away, which we were able to create a deployment for that to get that up and running and work on what servers we could because we could not do every server. That's a very invasive process and it took us a little bit of time to get that worked out.

What about the implementation team?

We worked with Morphisec.



What was our ROI?

I have seen ROI. The way I gauge that is the lack of tickets, the lack of machines not having to be imaged, the lack of the employees' time, which we could try to break down an hourly salary of around \$40,000 a year. If they have to spend two days working on a machine versus what it costs me for that license, there is no comparison.

What's my experience with pricing, setup cost, and licensing?

It is an inexpensive platform. It gives us good threat protection prevention. The cost per user is significantly less than most of the other competitive products on the market.

We are still using a separate tool. I know for our 600 or I think we're actually licensed for up to 700 users, it runs me 23 or \$24,000 a year. When you're talking to that many users plus servers being protected, that's well worth the investment for that dollar amount.

There are no additional charges to the standard license.

It's very straightforward. It's basically a flat-rate model. It is a scalable model. Contract-wise, it was simple. It was a one-page document and done.

What other advice do I have?

We have not delved into deterministic attack prevention. It has those tools in there. We have not delved into that because between that tool and our other tool, we really don't have any infections happening.

My advice would be to sit there and get a demo of it, understand it. I've actually spoken on their behalf before because I was a satisfied customer. It's a product that just works. You put it in place and you could forget it at that point. It protects against the unknowns.

Some of the other things were that they found stuff in a tool called CCleaner. They found a virus that was embedded in their code that they were submitting out themselves. As far as finding things and stopping things that are unknown, that's the biggest takeaway you can get from it. They were thinking outside the box when they developed it, to put a tool like this in place that blocks the unknown, blocks things, executing against anything in-memory.

I would rate Morphisec a ten out of ten.

Which deployment model are you using for this solution?

Public Cloud



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