

Case Study

Morphisec Breach Prevention Platform



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What is our primary use case?

Our use case is for memory protection of our desktop and VDI computers beyond traditional antivirus capabilities.

We are on the most recent release.

How has it helped my organization?

We have seen it successfully block attacks that a traditional antivirus did not pick up.

Morphisec has reduced the amount of time that we spend investigating false positives by four to eight hours a month.

What is most valuable?

Memory morphing and the central console are

the most valuable features. Most traditional antivirus solutions don't come with these features, so you need a tool, like Morphisec, to add this functionality.

What needs improvement?

It would be nice if they could integrate Morphisec with other traditional antivirus solutions beyond Microsoft Defender. That is probably my biggest gripe.

For how long have I used the solution?

I have been using it for three and a half years.



What do I think about the stability of the solution?

It has been very stable. We haven't had any unintended consequences. Usually with security solutions, they introduce a lot of chaos and false positives in an environment, but that has not been the case in Morphisec. It has been uneventful, luckily.

We don't really have a lot of maintenance that goes on day to day. A lot of it is kind of set it and forget it. We have one admin who works on it, but they probably only touch it once a week unless they get an email alert that tells them to look at something.

What do I think about the scalability of the solution?

Our environment isn't particularly large. We only have around 500 endpoints in our environment.

How are customer service and support?

I would rate the customer/technical support as 10 out of 10. They are all very competent, motivated people who are very helpful.

Which solution did I use previously and why did I switch?

We did previously use another solution before

Morphisec. The company was acquired by VMware and discontinued.

How was the initial setup?

We started it on a very small subset of computers. We tested on those for an extended period, then we pushed it out to the entire environment.

The deployment took 30 minutes at most.

What about the implementation team?

The solution is very easy to deploy. They have excellent trained staff who can assist with a deployment as well as upgrades. They make it as easy as possible.

What was our ROI?

We haven't had any cybersecurity incidents on machines running Morphisec. We also haven't seen a large number of false positives on machines running Morphisec. I guess you could argue that there is a return on investment there because it has obviously decreased the amount of time that we spend looking at false positive events and remediating cybersecurity incidents. In general, it is always harder to build business cases on security tools.

Morphisec makes use of deterministic attack prevention that doesn't require investigation of security alerts. There is less overhead because it



is more focused on the protect versus remediation, removing additional steps that you need to do associated with remediation.

Morphisec has reduced our team's workload by four to eight hours a month.

What's my experience with pricing, setup cost, and licensing?

It is a little bit more expensive than other security products that we use, but it does provide us good protection. So, it is a trade-off.

Which other solutions did I evaluate?

There aren't too many players in this market. It is very niche. Morphisec is in an interesting niche that a lot of companies might touch on, but not at the depth and breadth that Morphisec does.

We have looked at other vendors, but they don't necessarily overlap with Morphisec.

What other advice do I have?

While the solution provides full visibility into security events from Microsoft Defender and Morphisec in one dashboard, we are not using that function right now.

The best thing would be to first understand the difference between traditional AV solutions and the Morphisec product. After that, it is just so

easy to implement and install. I would recommend running an evaluation of it, because there is no reason not to.

I would rate Morphisec as eight out of 10.

Which deployment model are you using for this solution?

On-premises



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